Industrial Practice Overview Advanced Manufacturing & Supply Chain



Imperial Capital's Advanced Manufacturing team is among the most experienced in the sector, offering superior M&A advisory, and debt or equity capital markets capabilities in combination with a broad understanding of the \$10.5 trillion manufacturing ecosystem and how the various pieces complement one another.

Our coverage effort extends to the following subverticals:

- Additive Manufacturing
- Aerospace & Defense
- Automation
- EMS
- Finishing Services
- General Industrial
- Industrial Distribution
- Internet of Things
- Laser Manufacturing
- Machining
- Manufacturing Software
- Material Handling
- Medical
- Metrology
- Optics & Photonics
- Robotics
- Specialty Chemicals
- Specialty Metals
- Subtractive Manufacturing
- Tooling
- Value Added Resellers

Select Industrial Transactions





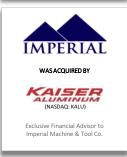




































(*) Transactions include deals consummated by Imperial Capital professionals while at other firms



OUR FIRM

- Full-service investment bank founded in 1997
- Full range of services across a company's entire capital structure
- Uniquely integrated platform of products and services
 - Investment Banking
 - Institutional Sales & Trading
 - **Trading Desk Analysis**

INVESTMENT BANKING GROUP

- Key Services: Capital Markets, M&A Advisory and Restructuring
- Deep Sector Knowledge
 - Advanced Manufacturing & Supply Chain
 - Aerospace, Defense & Gov't. Services
 - **Business Services**
 - Consumer & Retail
 - Energy
 - **Financial Services**
 - Gaming, Lodging & Leisure

- Healthcare
- Media & Entertainment
- Real Estate
- Security
- Transportation

Industrials

Technology

INSTITUTIONAL SALES & TRADING GROUP

- Multi-strategy, value, orientation with high level of inquiry and execution in bank debt, high yield, hybrid, high grade, distressed, emerging markets, convertibles, structured credit, preferreds, equities, and trade claims
- Institutional Sales & Trading Highlights:
 - Research driven
 - Block trades in liquid and illiquid securities
 - Niche in distressed and leveraged loans across the US, Europe and Emerging Markets
 - Trades cleared through Pershing (Bank of New York) with in-house bank debt and trade claim settlement expertise
- Active relationships with over 2,500 institutional accounts

TRADING DESK ANALYSIS

- Focused on under-covered, out-of-favor situations which present actionable opportunities
- Provide trading commentary on breaking news and its financial impact on credits in various sectors
- Comprehensive coverage of all significant bankruptcies and restructurings
- Emphasis on relative value throughout the entire capital structure
 - Bank Debt
 - European High Yield
 - Investment Grade Debt
 - Junior Subordinated Hybrids
- U.S. High Yield
- **Distressed & Special Situations**
- Trade Claims & Esoteric Private Placements
- SPACS

Industrial (Advanced Manufacturing & Supply Chain) Group Leader

For more information about our capabilities, please contact:

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