

Industrial Practice Overview

Advanced Manufacturing & Supply Chain

Imperial Capital's Advanced Manufacturing team is among the most experienced in the sector, offering superior M&A advisory, and debt or equity capital markets capabilities in combination with a broad understanding of the \$10.5 trillion manufacturing ecosystem and how the various pieces complement one another.

Our coverage effort extends to the following subverticals:

- Additive Manufacturing
- Aerospace & Defense
- Automation
- EMS
- Finishing Services
- General Industrial
- Industrial Distribution
- Internet of Things
- Laser Manufacturing
- Machining
- Manufacturing Software
- Material Handling
- Medical
- Metrology
- Optics & Photonics
- Robotics
- Specialty Chemicals
- Specialty Metals
- Subtractive Manufacturing
- Tooling
- Value Added Resellers

Select Industrial Transactions

<p>Winsert</p> <p>WAS ACQUIRED BY</p> <p>Exclusive Financial Advisor to Winsert, LLC</p>	<p>Slabe Machine Products</p> <p>WAS ACQUIRED BY</p> <p>A portfolio company of:</p> <p>Exclusive Financial Advisor to Slabe Machine Products</p>	<p>\$143,750,000</p> <p>OMNILIT ACQUISITION CORP (NASDAQ: OLITU)</p> <p>INITIAL PUBLIC OFFERING</p> <p>Exclusive Financial Advisor</p>	<p>productive robotics™</p> <p>GROWTH EQUITY FINANCING</p> <p>Exclusive Financial Advisor</p>	<p>PROTOTYPE & MANUFACTURING SERVICES</p> <p>A Division of GPI Manufacturing, Inc.</p> <p>WAS ACQUIRED BY</p> <p>MCT MIDWEST COMPOSITE TECHNOLOGIES</p> <p>A portfolio company of CORE Industrial Partners</p> <p>Exclusive Financial Advisor to GPI Manufacturing, Inc.</p>
<p>aeromet INTERNATIONAL LTD</p> <p>A portfolio company of Privet Capital</p> <p>HAS SOLD ITS DIVISION</p> <p>A20X Alloy</p> <p>TO</p> <p>Exclusive Financial Advisor to Aeromet</p>	<p>3DMT 3D MATERIAL TECHNOLOGIES</p> <p>Owned by</p> <p>ARC Group Worldwide</p> <p>WAS ACQUIRED BY</p> <p>AEROJET ROCKETDYNE (NYSE: AIRD)</p> <p>Exclusive Financial Advisor to 3D Material Technologies, LLC</p>	<p>IMPERIAL</p> <p>WAS ACQUIRED BY</p> <p>KAISER ALUMINUM (NASDAQ: KALU)</p> <p>Exclusive Financial Advisor to Imperial Machine & Tool Co.</p>	<p>CaIRAM A Division of Precision Holdings</p> <p>Owned by</p> <p>Insight Equity</p> <p>WAS ACQUIRED BY</p> <p>CARPENTER™</p> <p>Exclusive Financial Advisor to MB CaIRAM LLC</p>	<p>C&A</p> <p>WAS ACQUIRED BY</p> <p>MinebeaMitsumi Parent Company of</p> <p>MHB New Hampshire Ball Bearings, Inc.</p> <p>51%/49% Joint Investment by MinebeaMitsumi / Development Bank of Japan</p> <p>Exclusive Financial Advisor to C&A Tool Engineering, Inc.</p>
<p>INNOVATIVE LASER TECHNOLOGIES</p> <p>ILT</p> <p>WAS ACQUIRED BY</p> <p>IPG PHOTONICS™</p> <p>Exclusive Financial Advisor to Innovative Laser Technologies LLC</p>	<p>LINEAR MOLD & ENGINEERING</p> <p>SOLD 70% OWNERSHIP TO</p> <p>MOOG</p> <p>Exclusive Financial Advisor to Linear Mold & Engineering Inc.</p>	<p>API</p> <p>WAS ACQUIRED BY</p> <p>PCC Precision Castparts Corp.</p> <p>Exclusive Financial Advisor to Atlantic Precision, Inc.</p>	<p>ARC Group Worldwide</p> <p>FOLLOW-ON EQUITY OFFERING</p> <p>Joint Bookrunner</p>	<p>CaIRAM</p> <p>WAS ACQUIRED BY</p> <p>MIDSTATE BERKSHIRE CORPORATE INVESTMENTS, FINANCIAL SOLUTIONS</p> <p>a portfolio company of</p> <p>Insight Equity</p> <p>Exclusive Financial Advisor to CaIRAM Inc.</p>
<p>DIRECTED MANUFACTURING</p> <p>WAS ACQUIRED BY</p> <p>RTI International Metals, Inc.</p> <p>Exclusive Financial Advisor to Directed Manufacturing</p>	<p>maguireaviation</p> <p>WAS ACQUIRED BY</p> <p>Signature FLIGHT SUPPORT BBA Aviation</p> <p>Exclusive Financial Advisor to Maguire Aviation Group, LLC</p>	<p>OCLARO (NASDAQ: OCLR)</p> <p>WAS ACQUIRED BY</p> <p>IVI INCORPORATED</p> <p>Exclusive Financial Advisor to Oclaro, Inc.</p>	<p>\$189,000,000</p> <p>ExOne™ DIGITAL PART MATERIALIZATION</p> <p>FOLLOW-ON EQUITY OFFERING</p> <p>Lead Manager</p>	<p>\$110,000,000</p> <p>ExOne™ DIGITAL PART MATERIALIZATION</p> <p>INITIAL PUBLIC OFFERING</p> <p>Lead Manager*</p>

(* Transactions include deals consummated by Imperial Capital professionals while at other firms.

This announcement is not an offer to sell or a solicitation of an offer to buy the securities of these companies. This announcement appears as a matter of record only. Any investments that are offered through Imperial Capital, LLC, a registered broker dealer and member of FINRA and SIPC, are not FDIC insured.



FIRM OVERVIEW

OUR FIRM

- ❖ Full-service investment bank founded in 1997
- ❖ Full range of services across a company's entire capital structure
- ❖ Uniquely integrated platform of products and services
 - Investment Banking
 - Institutional Sales & Trading
 - Trading Desk Analysis

INVESTMENT BANKING GROUP

- ❖ Key Services: Capital Markets, M&A Advisory and Restructuring
- ❖ Deep Sector Knowledge

<ul style="list-style-type: none"> ▪ Advanced Manufacturing & Supply Chain ▪ Aerospace, Defense & Gov't. Services ▪ Business Services ▪ Consumer & Retail ▪ Energy ▪ Financial Services ▪ Gaming, Lodging & Leisure 	<ul style="list-style-type: none"> ▪ Healthcare ▪ Industrials ▪ Media & Entertainment ▪ Real Estate ▪ Security ▪ Technology ▪ Transportation
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INSTITUTIONAL SALES & TRADING GROUP

- ❖ Multi-strategy, value, orientation with high level of inquiry and execution in bank debt, high yield, hybrid, high grade, distressed, emerging markets, convertibles, structured credit, preferreds, equities, and trade claims
- ❖ Institutional Sales & Trading Highlights:
 - Research driven
 - Block trades in liquid and illiquid securities
 - Niche in distressed and leveraged loans across the US, Europe and Emerging Markets
 - Trades cleared through Pershing (Bank of New York) with in-house bank debt and trade claim settlement expertise
- ❖ Active relationships with over 2,500 institutional accounts

TRADING DESK ANALYSIS

- ❖ Focused on under-covered, out-of-favor situations which present actionable opportunities
- ❖ Provide trading commentary on breaking news and its financial impact on credits in various sectors
- ❖ Comprehensive coverage of all significant bankruptcies and restructurings
- ❖ Emphasis on relative value throughout the entire capital structure

<ul style="list-style-type: none"> ▪ Bank Debt ▪ European High Yield ▪ Investment Grade Debt ▪ Junior Subordinated Hybrids 	<ul style="list-style-type: none"> ▪ U.S. High Yield ▪ Distressed & Special Situations ▪ Trade Claims & Esoteric Private Placements ▪ SPACS
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Industrial (Advanced Manufacturing & Supply Chain) Group Leader

For more information about our capabilities, please contact:

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